



Judgment and decision-making biases that impact how we weigh options and make choices have been shown to result in inequitable review, promotion, and hiring practices. While recognizing these biases at a personal level is important, creating new structural and institutional conditions to reduce bias can be even more valuable.

**People tend to dismiss evidence that doesn't fit their initial judgments or preconceptions**

**Example:** Cherry-picking information from a CV to confirm the view one already has, or dismissing potential warning signs because a candidate has already been accepted as a good fit.

**Why it's problematic:** Our initial conceptions are often based on subjective experiences and limited data. Failing to gather and consider counter-evidence makes us more likely to fall into old ways of thinking.

**We often take the path of least resistance unless there are strong reasons not to**

**Example:** Continuing to use citations from academic journals as a primary indicator of impact or quality, rather than considering alternate quantitative indicators of real-world value.

**Why it's problematic:** People often stick with recognizably flawed processes because the effort to fix them or adopt new ones is perceived as too much effort.

**Resources often flow to those who already have them**

**Examples:** Highly cited references may be more cited in part *because* researchers see that they're highly cited. Researchers with a long track record of grants receive a disproportionate amount of new funding.

**Why it's problematic:** When people lack the time or motivation to vet results, this can make access to resources even less equitable.

**Once metrics are accepted as a way to gauge value, they start to lose meaning as objective measures**

**Example:** Reward systems that rely on easily measurable qualities—like citations and publishing in high-JIF publications—can lead people to “game” the system.

**Why it's problematic:** When quantitative measures have an outside impact on how people are rewarded, it can increase the temptation to focus on a narrow set of activities and reduce investment in other meaningful, but less rewarded, achievements.

*Tackling these infrastructural and institutional implications of common biases can help promote and support more equitable practices:*

**“Objective” comparisons are not necessarily equitable**

Qualities that can be measured or ranked are tempting because they feel less subjective, but can feed a false sense of precision.

*What can institutions do?*

- Balance the use of quantitative metrics with qualitative inputs, like narrative CVs, that capture more intangible qualities
- Select standards based on a wide set of inputs rather than a narrow or anecdotal set
- Recognize where setting specific, quantifiable goals may be reinforcing some behaviors at the expense of others

**Incumbent processes and perceptions have the advantage**

Many institutions have deep legacy traditions that become normalized over time, but these organizational habits can also keep new ideas and people out.

*What can institutions do?*

- Make the benefits of new behaviors concrete, salient, and easy to grasp
- Recognize where old assumptions may overly reward those who are more traditionally successful, at the expense of new or more diverse talent
- Set, publicize, and adhere to measurable goals that look beyond traditional norms of success when reviewing potential candidates to broaden the pool of individuals under consideration

**We gauge value by association**

Highly rated or prominent institutions and journals (and those associated with them) often get the benefit of the doubt based on familiarity or reputation rather than reality.

*What can institutions do?*

- Use structured interview protocols to keep decision-makers focused on agreed-upon qualities, rather than on reputation
- Explicitly articulate and consider long-term and qualitative values, as well as short-term or easily quantifiable needs
- Have applicants highlight and articulate their most meaningful contributions to reduce reviewer reliance on journal names or quantifiable characteristics of productivity

**Individual data points can accidentally distract from the whole**

It's hard to weigh all information equally, which can give initial or “shiny” data points and personal reference points an advantage.

*What can institutions do?*

- Assemble diverse teams—across gender, seniority, cultures, and under-represented minoritized populations—to bring a range of perspectives and experiences into decisions
- Look outside your institution or discipline to broaden a sense of “normal”
- Put reputation-based indicators like education at the end of applicant materials to reduce preconceived notions

**Anecdotal, top-of-mind, or easily recalled data can inadvertently skew what we prioritize**

**Example:** Prioritizing individual or memorable anecdotes, both pro or con, like getting a well known grant.

**Why it's problematic:** Overweighting information that more readily comes to mind may result in failing to consider other important evidence, missing the bigger picture.

**We let positive impressions of individual attributes influence our overall opinions**

**Example:** A candidate from a prestigious institution is thought to have more potential than one from a lesser known university

**Why it's problematic:** Giving preferential treatment to people based on inherited attributes may reinforce inequitable norms, which can lock out otherwise worthy candidates and fails to consider individuals equally.

**The first piece of data we see or hear tends to set the bar against which we judge subsequent pieces of information**

**Example:** Negatively comparing post-COVID-19 research productivity to pre-COVID-19, or using one's own personal life as a gauge to judge others' experiences

**Why it's problematic:** Initial anchor data defines the “normal” against which all other data is compared, which can skew our reference points by emphasizing relative comparisons between options rather than their actual value.